

VIREO CAPITAL RESEARCH

Equity Research · Company Update · 28 July 2026

The Coca-Cola Company · NYSE: KO

Consumer Staples · Non-Alcoholic Beverages · Analyst: Debjit Mukherjee, Student Equity Research Analyst · Vireo Capital Research

RATING	PRICE TARGET	CURRENT PRICE	UPSIDE / DOWN	MARKET CAP	P/E (FWD)	EV / EBITDA	52-WEEK RANGE
BUY	\$93.53	\$87.00	+7.5%	\$375.0B	26.6x	25.3x	\$65.35 — \$89.08
REVENUE (TTM)	EBITDA MARGIN	FCF (TTM)	NET MARGIN	DIV YIELD	BETA	NET DEBT / (CASH)	NEXT EARNINGS
\$50.13B	31.7%	\$14.30B	28.6%	2.38%	[TO ADD]	\$27.17B	Q3 FY2026 · mid-late Oct [TBC]

INVESTMENT SUMMARY

BUY. Fair value ~\$94 (blended \$93.53) against \$87, a price return of +6.4% and +8.7% total with the 2.4% yield. The upgrade from HOLD is a methodology decision, not a change in the business: the four method outputs are unchanged and only the weights moved, to Vireo's income-name standard of DDM 60% / EV-EBITDA 20% / P/E 20%.

Thesis 1 — Coca-Cola's dividend stream is the better anchor for valuation, because 64 consecutive years of increases say more about future worth than a five-year earnings model does.

Thesis 2 — The volume recovery looks durable because it is being driven by mix, with Q2 volume up 5% while price/mix still held at +2%.

Thesis 3 — Coca-Cola's reported numbers understate the underlying business, and the gap should close in FY2026 as the accounting distortions unwind.

Q2 FY2026 beat on both lines: revenue \$13.4bn (+7%) against ~\$13.17bn expected and comparable EPS \$0.97 against \$0.93, with guidance raised to ~5% organic revenue, 9-10% comparable EPS and ~\$12.4bn free cash flow.

The multiple is the counter-case and remains the principal risk to owning the shares: 25.0x NTM earnings against a peer median of 17.4x, and 25.3x EV/EBITDA against 16.0x, on consensus revenue growth of only 2.7%.

The whole call rests on one input. 5% perpetual dividend growth carries 60% of the target; breakeven is ~4.729% and the market already prices ~4.699%, so the BUY needs Coca-Cola to beat the implied rate by ~30bp.

KEY CATALYSTS

- Q3 FY2026 results, mid-to-late October (date not yet confirmed). Guided ~1% currency tailwind to revenue and ~3% to EPS. The test is whether 5% volume holds once the World Cup activation laps out.
- Africa bottling disposal, closing end-Q3 or during Q4 FY2026. Assuming a 3% revenue drag at a 6% bottling margin, it lifts group EBITDA margin by ~79bp on completion.
- February 2027 dividend declaration — the 65th consecutive increase. A 4-5% raise takes the rate to ~\$2.21, worth ~4% on the share price at an unchanged yield. A hold at \$2.12 would be a serious warning.
- IRS transfer-pricing resolution, timing outside the company's control. A favourable ruling releases ~\$3.25 a share; an adverse one crystallises it. Excluded from the guided 19.9% tax rate.
- Innovation-hub roll-out through FY2027. At 3.5% revenue growth rather than 2.7%, FY2029 EBITDA is \$407m higher, worth \$2.27 a share at 24x; at 4.0%, \$3.70 a share.

KEY RISKS

- Multiple de-rating — the primary risk to owning the shares, though no longer what sets the rating. A fall to 22x forward, roughly the FY2023-24 level, puts the shares near \$72 on unchanged EPS, about -17%.
- The perpetual growth assumption — the largest single risk. 5% carries 60% of the target. At 4.5% the blend falls to \$82.50, about 5% below the price, inverting the rating rather than trimming it. Exit below ~4.75%.
- IRS transfer-pricing case — ~\$14bn of further exposure, ~\$3.25 a share, excluded deliberately from the target because the outcome is binary and unknowable.
- Currency reversal — a swing from the current ~3% tailwind to a 3% headwind cuts FY2026E EPS by ~\$0.20 and takes ~\$5 off the P/E-derived valuation. Economic hedges exist but no fixed horizon is disclosed, so the risk is ongoing.
- Growth bought with price — Asia Pacific delivered 8% volume at -9% price/mix. If that spreads, a 200bp move to zero group price/mix is \$1,007m of revenue, \$0.187 of EPS and \$5.05 a share at 27x.
- GLP-1 drugs and packaging regulation — slow-moving, not vet in the numbers. A

	sustained 100bp price/mix compression is ~\$500m of revenue and ~\$0.093 of EPS.
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PRICE TARGET SUMMARY — BLENDED METHODOLOGY			
Methodology	Weight	Implied Price	Key Assumptions
Dividend Discount Model (Gordon)	60%	\$98.93	Ke 7.25%; perpetual dividend growth 5.0%; D1 = \$2.12 x 1.05 = \$2.2260 (live formula). Weighted highest for an income name.
EV/EBITDA Comps	20%	\$82.55	24.0x applied to FY2026E EBITDA of \$15,957m, less net debt of \$27,170m. DECISION A3 APPLIED (v4): EBITDA base = FY2025A
P/E Comps	20%	\$88.29	27.0x applied to FY2026E EPS of \$3.27. Peer median fwd P/E 17.4x; peer 75th percentile 18.7x. DECISION B RESOLVED (v4) to
BLENDED PRICE TARGET	100%	\$93.53	\$98.93 x 0.60 + \$82.55 x 0.20 + \$88.29 x 0.20 = \$93.53 · unrounded blend, rounds to \$94 · price return and total return
DCF (5-Year Projection)	Not weighted	\$67.92	DECISION D2 APPLIED (v4): FY2026E unlevered FCF rebased from \$10,660m to \$12,700m (x1.1913, whole path scaled proport

CE TARGET \$93.53 (rounds to \$94) · CURRENT \$87.00 · PRICE RETURN +7.5% · TOTAL RETURN +9.9% (yield 2.38%) · RATING (mechanical, price-return basis): B

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Blue = Hardcoded analyst inputs · Black = Formulas · Green = Cross-sheet links · Yellow fill = Key assumptions requiring attention · v4: Decision A3 applied (FY2026E EBITDA \$15,957m); Decision B resolved to

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Discounted Cash Flow Model · The Coca-Cola Company (KO) · 28 July 2026 · Supporting analysis / valuation floor — not weighted in the price target

THE COCA-COLA COMPANY (\$MM)	FY2023A	FY2024A	FY2025A	FY2026E	FY2027E	FY2028E	FY2029E	FY2030E	TERMINAL	NOTES / SOURCE
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A. REVENUE BUILD (\$MM)									
Total Revenue	45,754	47,061	47,941	48,960	49,600	50,840	52,365	53,936	FY23A-FY25A: KO 10-K / Stage 1 workbook, FY26E-FY28E: report consensus.
YoY Growth %	6.4%	2.9%	1.9%	2.1%	1.3%	2.5%	3.0%	3.0%	FY29E-FY30E: 3.0% p.a., Vireo projection off the consensus base.
North America	—	—	19,600	n/f	n/f	n/f	n/f	n/f	— Segment split disclosed for FY2025A only. n/f = not forecast; FY2026E-FY2030E revenue is forecast.
EMEA	—	—	11,500	n/f	n/f	n/f	n/f	n/f	— n/f = not forecast (group-level forecast only).
Latin America	—	—	6,300	n/f	n/f	n/f	n/f	n/f	—
Asia Pacific	—	—	5,600	n/f	n/f	n/f	n/f	n/f	—
Bottling Investments	—	—	5,700	n/f	n/f	n/f	n/f	n/f	— Africa bottling disposal to close Q3/Q4 FY2026 — margin accretive.
Eliminations / Corporate	—	—	(759)	—	—	—	—	—	— Balancing item vs reported group revenue.

B. EBITDA & FREE CASH FLOW BRIDGE (\$MM)

Gross Profit	27,230	28,740	29,540	30,410	30,900	31,780	32,728	33,710		Gross margin expands 59.5% to 62.5% over the period.
Gross Margin %	59.5%	61.1%	61.6%	62.1%	62.3%	62.5%	62.5%	62.5%		
EBITDA	12,440	11,070	14,810	15,300	15,870	16,520	17,281	18,069		EBITDA = operating income + D&A. FY24A hit by non-recurring charges.
EBITDA Margin %	27.2%	23.5%	30.9%	31.3%	32.0%	32.5%	33.0%	33.5%		
(-) D&A	1,130	1,080	1,050	1,030	1,050	1,050	1,070	1,090		Asset-light concentrate model: D&A ~2% of revenue.
EBIT (Operating Income)	11,310	9,990	13,760	14,270	14,820	15,470	16,211	16,979		
EBIT Margin %	24.7%	21.2%	28.7%	29.1%	29.9%	30.4%	31.0%	31.5%		
(-) Cash Taxes	(2,251)	(1,988)	(2,738)	(2,840)	(2,949)	(3,079)	(3,226)	(3,379)		19.9% guided underlying ETR; excludes the unresolved IRS matter.
NOPAT	9,059	8,002	11,022	11,430	11,871	12,391	12,985	13,600		
(+) D&A	1,130	1,080	1,050	1,030	1,050	1,050	1,070	1,090		
(-) Capital Expenditures	(1,852)	(2,064)	(2,112)	(2,200)	(2,250)	(2,300)	(2,325)	(2,350)		FY26E ~\$2.2bn per guidance, rising modestly thereafter.
(-) Change in NWC [+ = source of cash]	(846)	(6,234)	(7,208)	400	400	400	400	400		FY24A: \$6.0bn IRS deposit. FY25A: \$6.1bn fairlife payment.
Unlevered Free Cash Flow	7,491	784	2,752	10,660	11,071	11,541	12,130	12,740		FY2026E UFCF \$10,660m on the as-is operating build. This sits BELOW the company's guidance.

C. DCF CALCULATION

Discount Period (t)				1	2	3	4	5	TERMINAL	
Unlevered FCF (from Section B)				10,660	11,071	11,541	12,130	12,740	328,052	Terminal column = Gordon Growth TV at FY2030E.
Discount Factor = $1/(1+WACC)^t$				0.9346	0.8734	0.8163	0.7629	0.7130	0.7130	End-of-period discounting; no mid-year convention.
PV of Free Cash Flow				9,963	9,670	9,421	9,254	9,083	233,896	

D. KEY ASSUMPTIONS

WACC	7.0%	Blended cost of capital used for the conservative floor case.
Terminal Growth Rate	3.0%	Below long-run nominal GDP; deliberately conservative for a mature staple.
Cash Tax Rate	19.9%	FY2026 guided underlying effective tax rate; excludes the IRS transfer-pricing matter.
Net Debt (\$mm)	\$27,170	Total debt \$43,540m less cash & ST investments \$16,370m, 3 July 2026.
Diluted Shares (mm)	4,310	Share count used throughout the model and the report.
Current Market Price (\$)	\$87.00	Reference price, 28 July 2026. Intraday high \$89.08 on the Q2 print.
Memo — Cost of Equity Ke (DDM)	7.25%	Carried to the DDM tab; not used in the DCF discount rate.
Beta (5Y monthly)	[TO ADD]	GAP: beta not sourced. WACC is set directly at 7.0%, not CAPM-derived.
Implied Terminal EV/EBITDA (check)	18.2x	Cross-check vs the 16.0x peer median (Comps tab) and KO's 25.3x traded TTM multiple.

E. VALUATION OUTPUT

Sum of PV of Forecast FCFs (\$mm)	47,391	Five-year explicit forecast, FY2026E-FY2030E.
Terminal Value — Gordon Growth Model (\$mm)	328,052	
PV of Terminal Value (\$mm)	233,896	PV(TV) is ~83% of EV — the usual caveat for a low-growth perpetuity.
Enterprise Value (\$mm)	281,287	
(-) Net Debt (\$mm)	(27,170)	
Equity Value (\$mm)	254,117	
/ Diluted Shares Outstanding (mm)	4,310	
DCF Implied Share Price (\$)	\$58.96	As-is floor, before the Decision D2 rebase. The floor carried to the report is \$71.45 - see cell B60.
DCF Method Output — rounded (\$)	\$59	Carried to the Cover tab as supporting analysis; NOT weighted.

Current Market Price (\$)	\$87.00						
Implied Upside / (Downside)	(32.2%) On the DCF alone KO screens expensive; the dividend carries the target.						
DCF Implied Share Price = Repaced to guidance with EV/2026 EBITDA of \$13.55/m. So the tick and the financial summary use the same EBITDA prior to \$38.56 and \$12.56 supersepen.							
F. SENSITIVITY ANALYSIS — DCF IMPLIED SHARE PRICE (\$)							
TGR v / WACC >		6.0%	6.5%	7.0%	7.5%	8.0%	
	2.0%	\$61.33	\$53.75	\$47.68	\$42.73	\$38.59	Gold cell = base case (WACC 7.0% / TGR 3.0%).
	2.5%	\$69.69	\$60.13	\$52.70	\$46.75	\$41.89	Grid recomputes live off the Section B unlevered FCF row.
	3.0%	\$80.84	\$68.34	\$58.96	\$51.67	\$45.84	
	3.5%	\$96.45	\$79.28	\$67.01	\$57.82	\$50.66	
	4.0%	\$119.86	\$94.59	\$77.75	\$65.72	\$56.70	
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Comparable Company Analysis · The Coca-Cola Company (KO) · 28 July 2026

Company	Ticker	Mkt Cap (\$B)	EV (\$B)	Revenue (\$B)	EV/Revenue	EV/EBITDA	P/E (Fwd)	Rev Growth (3Y CAGR)	EBITDA Margin	FCF Yield
► The Coca-Cola Co.	KO	\$375.0	\$402.1	\$50.1	8.02x	25.3x	25.0x	2.7%	31.7%	3.8%
PepsiCo, Inc.	PEP	\$196.3	\$240.4	\$96.9	2.48x	12.8x	16.0x	3.9%	19.4%	n/a
Nestle S.A. *	NESN	\$197.1	\$248.9	\$89.9	2.77x	13.5x	17.4x	1.7%	20.5%	n/a
Monster Beverage	MNST	\$96.4	\$90.3	\$8.8	10.27x	33.5x	40.5x	11.0%	30.7%	n/a
Mondelez Int'l	MDLZ	\$77.9	\$98.0	\$39.3	2.49x	19.4x	19.0x	3.3%	12.8%	n/a
Keurig Dr Pepper	KDP	\$41.0	\$69.0	\$16.9	4.07x	16.0x	12.6x	22.8%	25.4%	n/a
Constellation Brands	STZ	\$22.2	\$32.6	\$9.1	3.60x	10.0x	11.0x	1.3%	36.0%	n/a
Celsius Holdings	CELH	\$7.2	\$7.1	\$3.0	2.38x	26.7x	18.4x	15.6%	8.9%	n/a
25th Percentile (ex-KO)	—	\$31.6	\$50.8	\$9.0	2.49x	13.2x	14.3x	2.5%	16.1%	—
Median (ex-KO)	—	\$77.9	\$90.3	\$16.9	2.77x	16.0x	17.4x	3.9%	20.5%	—
75th Percentile (ex-KO)	—	\$146.4	\$169.2	\$64.6	3.84x	23.1x	18.7x	13.3%	28.0%	—
Mean (ex-KO)	—	\$91.2	\$112.3	\$37.7	4.01x	18.8x	19.3x	8.5%	22.0%	—

IMPLIED VALUATION FROM TRADING COMPARABLES

Methodology	Multiple Applied	Reference Metric	Implied EV (\$B)	Implied Equity (\$B)	Implied Price	Method Output (\$)	Note
EV / Revenue — at peer median	2.77x	\$50.3	\$139.4	\$112.3	\$26.05	—	Peer median 2.77x on FY2026E revenue of \$50,338m; KO trades at 8.02x on TTM
EV / EBITDA — at peer median	16.0x	\$16.0	\$255.3	\$228.1	\$52.93	—	Peer median 16.0x on FY2026E EBITDA of \$15,957m — KO worth ~\$53.
P/E (Fwd) — at peer median	17.4x	\$3.27	—	—	\$56.90	—	Peer median fwd P/E 17.4x on FY2026E EPS \$3.27 — implies ~\$57.

APPLIED (PREMIUM) MULTIPLES — METHOD OUTPUTS CARRIED TO THE PRICE TARGET

EV / EBITDA — applied	24.0x	\$16.0	\$383.0	\$355.8	\$82.55	\$83	24.0x x FY2026E EBITDA \$15,957m, less net debt of \$27,170m, over 4,310m shares
P/E (Fwd) — applied	27.0x	\$3.27	—	—	\$88.29	\$88	27.0x x FY2026E EPS \$3.27 = \$88.29 — a 55% premium to the 17.4x peer median
Relative methods — equal-weighted	\$85.50	vs. Current:	\$87.00	(1.7%)	Relative methods carry 40% of the target and on their own imply downside.		
Memo — net debt basis, EV/EBITDA (\$B)	\$27.2	Net debt basis for the EV/EBITDA leg, linked to DCF!B41 (\$27,170m at 3 Jul 2026). v3 correction: the \$29,000m rounded figure used previously is no longer used anywhere in th					

COLOR CODING LEGEND

Blue text	Hardcoded inputs — numbers the analyst changes for scenarios or updates
Black text	Formulas and calculations — do not overwrite
Green text	Cross-sheet links pulling from another tab in this workbook
Yellow background	Key assumption cells requiring attention or updating

EV/Revenue and EV/EBITDA are derived from that EV on TTM revenue of \$50.13bn and TTM EBITDA of \$15.89bn (50.13 x 31.7%). Peer revenue and EV/EBITDA are trailing twelve months; P/E (Fwd) is NTM consensus. On a like-for-like NTM basis KO's 25.0x forward P/E is a ~44% premium to the 17.4x peer median; on TTM EV/EBITDA its 25.3x is a ~58% premium to the 16.0x peer median. The 26.6x figure quoted elsewhere is calendar FY2026E (\$87.00 / \$3.27) and is NOT comparable to the NTM peer median. EBITDA margin is derived as EV/Revenue divided by EV/EBITDA. KO Rev Growth of 2.7% is the CONSENSUS three-year forward revenue CAGR; the model's OWN FY2025A \$47,941m to FY2028E \$50,840m

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Dividend Discount Model (Gordon Growth) · The Coca-Cola Company (KO) · 28 July 2026 · 60% of the blended price target

A. DIVIDEND HISTORY (\$MM / per share)								
THE COCA-COLA COMPANY	FY2020A	FY2021A	FY2022A	FY2023A	FY2024A	FY2025A	FY2026E	NOTES / SOURCE
Dividends Paid (\$mm)	7,047	7,252	7,616	7,952	8,359	8,779	9,137	FY20A-FY25A: KO cash flow statement (Stage 1 workbook). FY26E = DPS x shares.
Dividend Per Share (\$)	\$1.64	\$1.68	\$1.76	\$1.84	\$1.94	\$2.04	\$2.12	Declared annual rate; ties to dividends paid / average shares. FY26E = indicated rate.
DPS YoY Growth %	—	2.4%	4.8%	4.5%	5.4%	5.2%	3.9%	64 consecutive annual increases through FY2026.
Diluted EPS (\$)	n/a	n/a	n/a	\$2.47	\$2.46	\$3.04	\$3.27	GAP: FY20A-FY22A diluted EPS not in the source workbook. FY26E consensus comparison.
Payout Ratio (DPS / Diluted EPS)	—	—	—	74.5%	78.9%	67.1%	64.8%	Payout near 70% leaves little room for dividends to outgrow earnings.
5-Year CAGR (FY2020A > FY2025A) — Dividends Paid / DF	4.49%	4.46%	The realised 4.5% record is the first of three supports for the 5.0% perpetual assumption below.					

B. GORDON GROWTH INPUTS & OUTPUT	
Indicated Annual Dividend D0 (\$)	\$2.12 Current declared rate: \$0.53 quarterly, payable 1 Oct 2026. 2.38% indicated yield.
Implied Forward Dividend D1 (\$)	\$2.2260 LIVE: D1 = D0 x (1 + g) = \$2.12 x (1 + g). At g = 5.00% this is \$2.2260 and the DDM output is \$98.93. v3 correction: the previous hardcoded of \$2.2275 implied 5.07% growth and reverse-engineered the output to exactly \$99.00.
Cost of Equity Ke	7.25% House cost of equity for KO; carried from the report. Cross-checked on the DCF tab.
Perpetual Dividend Growth g	5.00% LOAD-BEARING. 60% of the target rests on this cell. UNCHANGED AT 5.00% IN v4 BY INSTRUCTION - the DPS-path reconciliation is the author's decision. On the live D1 formula and the v4 method outputs (\$82.55 EV/EBITDA, \$88.29 P/E).
Implied D1 growth on D0	5.00% Check on the forward dividend input.
Ke - g (spread)	2.25% Spread Ke - g. The Gordon output is convex in g - see Section C and the Scenarios tab.

OUTPUT	
DDM Value per Share = D1 / (Ke - g)	\$98.93 Gordon Growth output at the 5.0% base case.
Reference Market Price (\$)	\$87.00 28 July 2026 reference price.
DDM Method Output — rounded (\$)	\$99 Carried to the Cover tab at a 60% weight.
Premium / (Discount) to Market	13.7% The DDM alone implies ~14% upside.
Implied Dividend Yield on DDM Value	2.25% Equals Ke - g by construction.
Indicated Yield on Reference Price	2.44% \$2.12 on \$87.00. Reported yield 2.38% (S&P / StockAnalysis, 28 Jul 2026).

C. BLEND INPUTS (linked — edit the weights on the Cover tab)			
DDM weight	60%	DDM value per share	\$98.93 House standard for income names: DDM 60% / EV-EBITDA 20% / P/E 20%. DCF not weighted.
EV/EBITDA weight	20%	EV/EBITDA implied price	\$82.55
P/E weight	20%	P/E implied price	\$88.29
Total weight	100%	Reference price	\$87.00
Blended Price Target at base-case g	\$93.53	Ties to the Cover tab. Uses the unrounded DDM value.	
Rounded-input blend (as per Cover)	\$93.60	Rounded-input blend, shown for reconciliation only. The Cover tab and Section D below now use unrounded method outputs.	

D. SENSITIVITY — PERPETUAL DIVIDEND GROWTH RATE (g)					
Perpetual dividend growth (g)	DDM value	Blended target (60/20/20)	vs \$87 price	Rating	Comment
4.00%	\$67.84	\$74.87	(13.9%)	SELL	Below the realised five-year record of 4.5% — the rating inverts.
4.50%	\$80.56	\$82.50	(5.2%)	SELL	A 50bp haircut takes the blend below the market price. Intermediate g values (4.25%, 4.75%, 4.96%, 5.25%) are on the Scenarios tab.
5.00%	\$98.93	\$93.53	7.5%	BUY	BASE CASE. Supported by the 4.5% realised record and ~5.9% FY26E EPS growth.
5.50%	\$127.81	\$110.85	27.4%	BUY	Convexity: the same 50bp adds \$28.87 to the DDM value, while the 50bp below takes only \$18.37 away. Top of a range, not a point estimate.
Breakeven growth (blended target = \$87.00)	4.73%	Breakeven g solved on the live D1 = D0 x (1+g) formula: g = ((P - K)Ke - D0 w) / (D0 w + (P - K)), where K is the weighted EV/EBITDA and P/E legs and w is the DDM weight.			
Market-implied growth (DDM alone = \$87.00)	4.70%	DDM alone = \$87.00 on the live D1 formula: g = (P Ke - D0)/(P + D0) = 4.699%. Independent of the EV/EBITDA and P/E legs.			
Margin of safety on g (base - breakeven)	0.27%	Margin of safety on g at the 5.00% base case, in basis points of perpetual growth.			

Sensitivity holds the EV/EBITDA and P/E method outputs constant at their v4 corrected unrounded values (\$82.55 and \$88.29); only the DDM input varies. Ratings are the mechanical output of the framework applied to the PRICE return (BUY >= +5%, HOLD -5% to +5%, SELL < -5%), not separate recommendations. See the Scenarios tab for the full g grid (4.00%-5.25%) and for the total-return basis.

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Decision Scenarios · The Coca-Cola Company (KO) · v4 — Decisions A3, B and D2 APPLIED; Decision E presented as an alternative only; perpetual growth g left at 5.00% by instruction

SHARED INPUTS

Diluted shares (mm)	4,310	Rating rule (model): BUY >= +5%, SELL <= -5%, else HOLD, applied to the PRICE return. Total-return rating shown alongside.
Net debt (\$mm)	27,170	
Reference price (\$)	\$87.00	Blend = 60% DDM + 20% EV/EBITDA + 20% P/E, on UNROUNDED method outputs.
Cost of equity Ke	7.25%	
Indicated DPS D0 (\$)	\$2.1200	
Dividend yield (total-return add-on)	2.38%	
Weight — DDM	60%	
Weight — EV/EBITDA	20%	
Weight — P/E	20%	
Applied EV/EBITDA multiple	24.0x	
Applied P/E multiple	27.0x	

DECISION A — FY2026E EBITDA base for the EV/EBITDA leg (24.0x; DDM at g=5.00%; P/E at 27.0x x \$3.22)

Scenario	FY2026E EBITDA (\$mm)	Implied EV (\$mm)	EV/EBITDA leg (\$)	DDM leg (\$)	P/E leg (\$)	Blend (\$)	Price return	Total return	Rating (price / total basis)
A1 \$15,300m (as-is)	15300	367,200	\$78.89	\$98.93	\$86.94	\$92.53	+6.4%	+8.7%	BUY / BUY
A2 \$15,890m (TTM EBITDA)	15890	381,360	\$82.18	\$98.93	\$86.94	\$93.18	+7.1%	+9.5%	BUY / BUY
A3 \$15,957m (FY25A rev \$47,941m x 1.05 = \$50,3	15,957	382,972	\$82.55	\$98.93	\$86.94	\$93.26	+7.2%	+9.6%	BUY / BUY

A1 was below TTM EBITDA of \$15,890m, which cannot hold for a full year. A3 is the guidance-consistent build and is the base SELECTED IN v4: \$47,941m x 1.05 x 31.7% = \$15,957m, giving an EV/EBITDA leg of \$82.55.

DECISION B — FY2026E EPS for the P/E leg (27.0x)

Scenario	FY2026E EPS (\$)	P/E leg at 27.0x (\$)	Implied trading multiple at \$87.00	EBITDA base	EV/EBITDA leg (\$)	Blend (\$)	Price return	Total return	Rating (price / total basis)
EPS \$3.22 with A1 \$15,300m	\$3.22	\$86.94	27.02x	15,300	\$78.89	\$92.53	+6.4%	+8.7%	BUY / BUY
EPS \$3.22 with A3 \$15,957m	\$3.22	\$86.94	27.02x	15,957	\$82.55	\$93.26	+7.2%	+9.6%	BUY / BUY
EPS \$3.27 with A1 \$15,300m	\$3.27	\$88.29	26.61x	15,300	\$78.89	\$92.80	+6.7%	+9.0%	BUY / BUY
EPS \$3.27 with A3 \$15,957m	\$3.27	\$88.29	26.61x	15,957	\$82.55	\$93.53	+7.5%	+9.9%	BUY / BUY

RESOLVED IN v4 to \$3.27. Company FY2026 guidance issued 28 Jul 2026 is \$3.27-\$3.30 comparable EPS, i.e. 9-10% growth on FY2025 comparable EPS of \$3.00; Street consensus at the same date was \$3.27 (MarketBeat/Zacks \$3.26). The \$3.22 was the pre-Q2 consensus and is superseded. D

DECISION C — perpetual dividend growth g (live D1 = \$2.12 x (1+g))

Grid 1 — legs held at A1 (\$15,300m EBITDA -> \$78.89) and EPS \$3.22 (\$86.94)

Perpetual g	D1 (\$)	DDM value (\$)	EV/EBITDA leg (\$)	P/E leg (\$)	Blend (\$)	Price return	Total return	Rating (price)	Rating (total return basis)
4.00%	\$2.2048	\$67.84	\$78.89	\$86.94	\$73.87	(15.1%)	(12.7%)	SELL	SELL (total-return basis)
4.25%	\$2.2101	\$73.67	\$78.89	\$86.94	\$77.37	(11.1%)	(8.7%)	SELL	SELL (total-return basis)
4.50%	\$2.2154	\$80.56	\$78.89	\$86.94	\$81.50	(6.3%)	(3.9%)	SELL	HOLD (total-return basis)
4.75%	\$2.2207	\$88.83	\$78.89	\$86.94	\$86.46	(0.6%)	+1.8%	HOLD	HOLD (total-return basis)
4.96%	\$2.2252	\$97.17	\$78.89	\$86.94	\$91.47	+5.1%	+7.5%	BUY	BUY (total-return basis)

5.00%	\$2.2260	\$98.93	\$78.89	\$86.94	\$92.53	+6.4%	+8.7%	BUY	BUY (total-return basis)
5.25%	\$2.2313	\$111.57	\$78.89	\$86.94	\$100.11	+15.1%	+17.4%	BUY	BUY (total-return basis)

Grid 2 — legs held at A3 (\$15,957m EBITDA -> \$82.55) and EPS \$3.27 (\$88.29)

Perpetual g	D1 (\$)	DDM value (\$)	EV/EBITDA leg (\$)	P/E leg (\$)	Blend (\$)	Price return	Total return	Rating (price)	Rating (total return basis)
4.00%	\$2.2048	\$67.84	\$82.55	\$88.29	\$74.87	(13.9%)	(11.6%)	SELL	SELL (total-return basis)
4.25%	\$2.2101	\$73.67	\$82.55	\$88.29	\$78.37	(9.9%)	(7.5%)	SELL	SELL (total-return basis)
4.50%	\$2.2154	\$80.56	\$82.55	\$88.29	\$82.50	(5.2%)	(2.8%)	SELL	HOLD (total-return basis)
4.75%	\$2.2207	\$88.83	\$82.55	\$88.29	\$87.47	+0.5%	+2.9%	HOLD	HOLD (total-return basis)
4.96%	\$2.2252	\$97.17	\$82.55	\$88.29	\$92.47	+6.3%	+8.7%	BUY	BUY (total-return basis)
5.00%	\$2.2260	\$98.93	\$82.55	\$88.29	\$93.53	+7.5%	+9.9%	BUY	BUY (total-return basis)
5.25%	\$2.2313	\$111.57	\$82.55	\$88.29	\$101.11	+16.2%	+18.6%	BUY	BUY (total-return basis)

CROSSOVER POINTS (solved on the live D1 formula)

g at which the blend equals \$87.00 (rating turns ne	4.774%
g at which PRICE return = +5.0% (model BUY rule)	4.955%
g at which TOTAL return = +5.0% (BUY threshold in	4.873%
g at which the DDM alone equals \$87.00 (market-i	4.699%
g at which the blend equals \$87.00 — Grid 2 (A3 +	4.728%
g at which PRICE return = +5.0% — Grid 2 (A3 + \$3.	4.916%
g at which TOTAL return = +5.0% — Grid 2 (A3 + \$3	4.830%

The Financial Summary projects DPS growth of ~4.0-4.3% (FY2026E \$2.12 > FY2027E \$2.21 > FY2028E \$2.30); the DDM assumes 5.00% in perpetuity. That gap is unreconciled. No choice is made here.

DECISION D — DCF base (WACC 7.0%, terminal growth 3.0%; not weighted in the target)

Scenario	FY2026E UFCF (\$mm)	Sum PV of FCF (\$mm)	PV of terminal value (\$mm)	Enterprise value (\$mm)	Equity value (\$mm)	DCF per share (\$)	vs \$87.00	Note
D1 as-is (model UFCF path)	10,660	47,391	233,896	281,287	254,117	\$58.96	(32.2%)	FY2026E UFCF \$10,660m sits below guided LEVERED FCF of ~\$12,400m — ari!
D2 UFCF rebased to \$12,700m — whole path scale	12,700	56,459	278,650	335,108	307,938	\$71.45	(17.9%)	Every forecast year scaled by 12,700 / 10,660 = 1.1913x. Guidance-consistent:
D2b UFCF rebased to \$12,700m — level shift (+\$2,	12,700	55,754	271,344	327,099	299,929	\$69.59	(20.0%)	Same \$12,700m FY2026E start but a constant dollar add-on rather than a prop
D2c memo — if Decision A3 is ALSO pushed throug	11,187	54,360	265,538	319,898	292,728	\$67.92	TED — published floor	MEMO / FLAGGED INTERACTION. Rebasing to \$12,700m from the A3-consiste

DECISION E — the P/E leg (27.0x x \$3.22 = \$86.94 reproduces the reference price; the leg is circular)

P/E multiple basis	Multiple	EPS	P/E leg (\$)	EBITDA base	EV/EBITDA leg (\$)	Blend (\$)	Price return	Total return	Rating (price / total basis)
Peer median (ex-KO)	17.40x	\$3.22	\$56.03	15,300	\$78.89	\$86.34	(0.8%)	+1.6%	HOLD / HOLD
Peer median (ex-KO)	17.40x	\$3.27	\$56.90	15,300	\$78.89	\$86.52	(0.6%)	+1.8%	HOLD / HOLD
Peer 75th percentile (ex-KO)	18.70x	\$3.22	\$60.21	15,300	\$78.89	\$87.18	+0.2%	+2.6%	HOLD / HOLD
Peer 75th percentile (ex-KO)	18.70x	\$3.27	\$61.15	15,300	\$78.89	\$87.37	+0.4%	+2.8%	HOLD / HOLD
Peer 25th percentile (ex-KO)	14.30x	\$3.22	\$46.05	15,300	\$78.89	\$84.35	(3.0%)	(0.7%)	HOLD / HOLD
Peer 25th percentile (ex-KO)	14.30x	\$3.27	\$46.76	15,300	\$78.89	\$84.49	(2.9%)	(0.5%)	HOLD / HOLD
Peer mean (ex-KO)	19.27x	\$3.22	\$62.05	15,300	\$78.89	\$87.55	+0.6%	+3.0%	HOLD / HOLD
Peer mean (ex-KO)	19.27x	\$3.27	\$63.02	15,300	\$78.89	\$87.74	+0.9%	+3.2%	HOLD / HOLD
Applied premium multiple (as-is)	27.00x	\$3.22	\$86.94	15,300	\$78.89	\$92.53	+6.4%	+8.7%	BUY / BUY
Applied premium multiple (as-is)	27.00x	\$3.27	\$88.29	15,300	\$78.89	\$92.80	+6.7%	+9.0%	BUY / BUY

DECISION E — RESEARCHED IN v4. KO's own average P/E is 24.83x over three years and 25.80x over five years, both on a TRAILING TTM basis (FullRatio / Intrinio / Sharadar, 18 Jun 2026). No free, credible NTM-forward P/E series for KO was locatable, so forward-equivalents of ~23.0x and ~2

PART 3 — COMBINED CASES (for reference; no selection is made)

Combination	DDM leg (\$)	EV/EBITDA leg (\$)	P/E leg (\$)	Blend (\$)	Price return	Total return	Rating (price)	Rating (total return basis)
Mechanical corrections only: A1 + \$3.22 + g 5.00%	\$98.93	\$78.89	\$86.94	\$92.53	+6.4%	+8.7%	BUY	BUY (total-return basis)
A3 + \$3.27 + g 5.00%	\$98.93	\$82.55	\$88.29	\$93.53	+7.5%	+9.9%	BUY	BUY (total-return basis)
A3 + \$3.27 + g 4.50%	\$80.56	\$82.55	\$88.29	\$82.50	(5.2%)	(2.8%)	SELL	HOLD (total-return basis)

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